

## Arkema today

2023 Arkema China presentation

## We have got big ambitions for 2024

"Be the Specialty Material leader, offering the most innovative and sustainable solutions to address our customers' current and future challenges".

By 2024, Arkema will be a pure Specialty Materials player.

## We ride together



The products, the people, the partners and the passion – this is what unites us at Arkema.

Together, we put our materials and expertise to work to make a more sustainable world for everyone.

## The materials in our lives will be a force for progress

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Our materials have a Critical Role to play, they will be:
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Lighter,
more Efficient,
more Versatile,
and more Sustainable.
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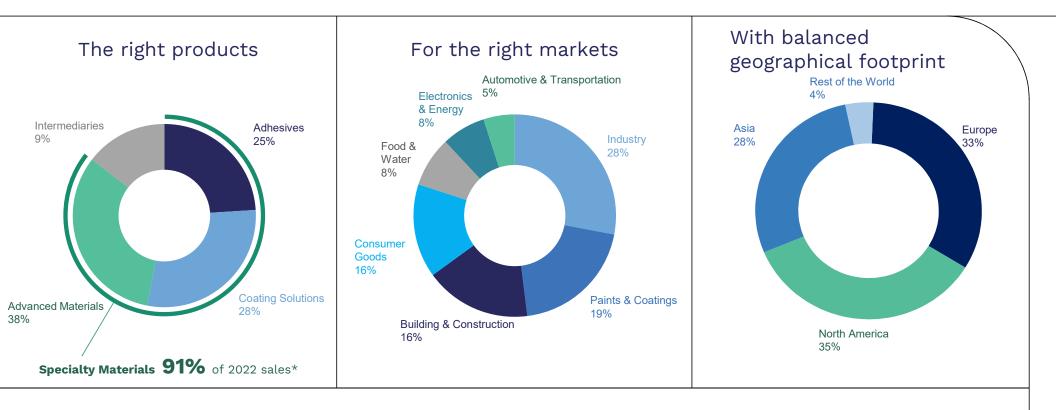
## They will help us work smarter, play better, live more responsibly



## Arkema's positioning is unique







# 2022 sales: €11.5bn

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## Levers that reinforce our success



Accelerating growth through bolt-on acquisitions

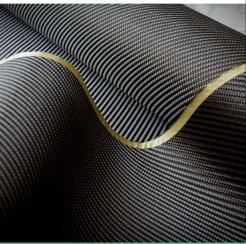


Achieving bestin-class CSR performance among chemical players

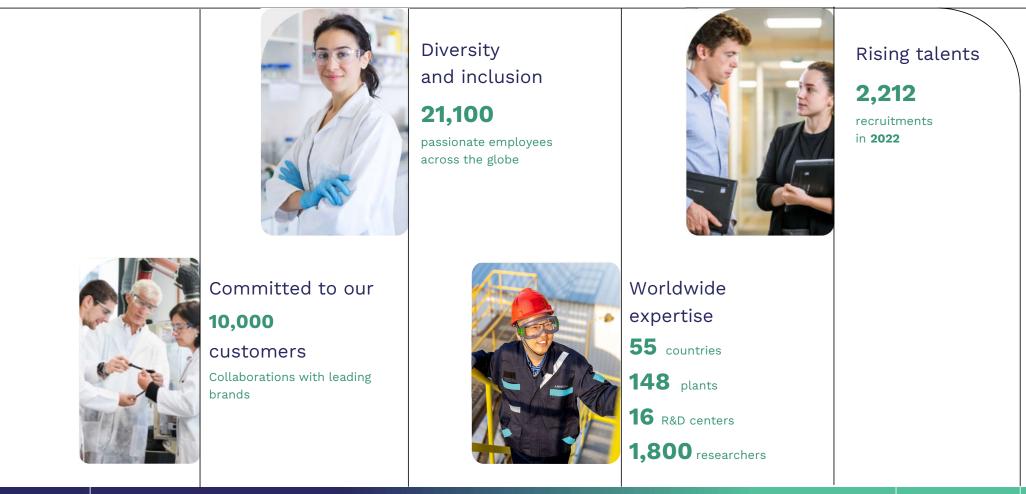
**Focusing innovation** on sustainability



**Taking action** in commercial and operational excellence initiatives



## Our people make it happen



## Sustainable innovation is in our DNA

## 1,800

researchers

**60** R&D partnerships

**16** R&D centers

in Europe, Asia and America





+200

Patents filed in 2022 including 90% linked to sustainability

2.3%

of company sales allocated in R&D

incubator dedicated to disruptive innovations

~15%

of sales from products launched within last 5 vears



#### Our 2030 objective\*:

to generate

## €1.5bn

**Additional sales** 

vs €1.0bn previously announced, from our **5 innovation platforms**:

- Lightweight materials and design
- Electronic solutions
- New energies
- Living comfort & home efficiency
- Natural resources management

#### aligned with the megatrends

\* Compared with 2019

## Values that guide our ambitions

		Simplicity	
			Performance
		Solidarity	
			Empowerment
2	and the	Inclusion	
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## We are committed to a sustainable future

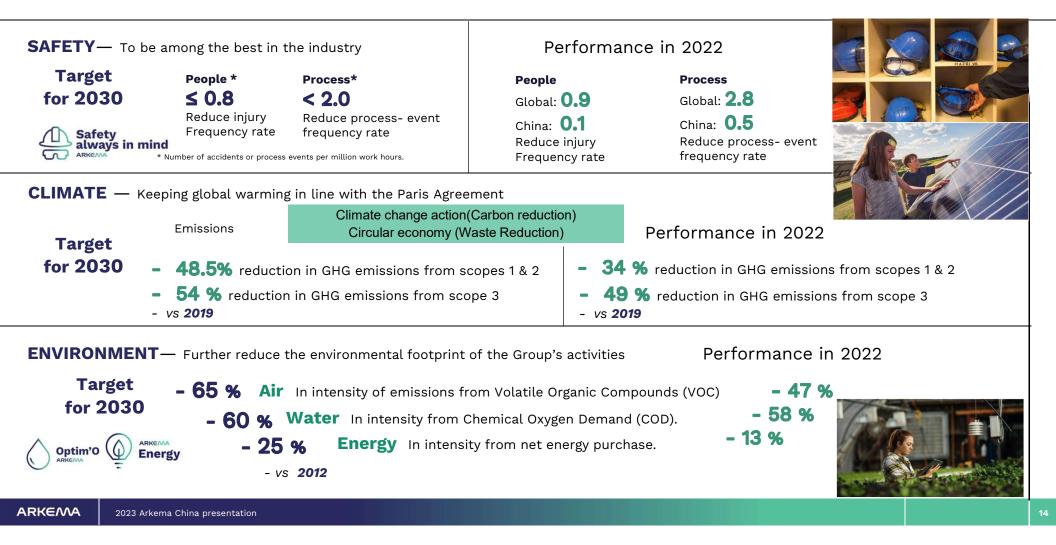
Arkema aims to generate sustainable and responsible growth for its businesses and to meet societal challenges by providing its customers with sustainable and innovative solutions that contribute to the Sustainable Development Goals defined by the United Nations.



## **Sustainable Product Innovations**

Susta	ainable Produ	uct Innovations		
Assess sustainab Product M	-	Innovate Product Mix R&D & technical centers Five innovation and research platforms	Collaborate to promote a circular economy	
In 2022	2030 Target	In 2022	Intensification of partnerships Long standing expertise to build circular flows in bio-sourced products	
C	65% sed 53% of ImpACT+ sales significantly contributed to SDGs.	92% of patents filed relating to sustainable development. Arkema China In 2022 +10 Invention 10 Patent Filing	Rollout of product LCA (Life Cycle Assessment)       100% of sales from bio-based products         In 2022       2024 Target         410%       50%         (2021: 27%)       of our sales covered by a LCA.	3.
Changshu Changshu Changshu Changshu Changshu Changshu Changshu Changshu Changshu			Zebra Partnership ELIUM® Zero-waste blade research: creation of the first 100% recyclable wind-turbine blade (based on Elium® resin). Wirtucycle* Recycling service for post industrial and post consumer materials associated with Arkema and client activities (Rilsan® PA11 and Kynar® PVDF) RILSAN® KYNAR®	
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## We take action for the climate and the environment



## We engage with our employees



## **Recognized sustainability performance**

- Member of **Dow Jones** Sustainability Indices
- Powered by the S&P Global CSA
- → Joined the DJSI World and DJSI Europe indices since 2020. "Chemicals" category
- $\rightarrow$  3rd place of DJSI World in 2022.

The Dow Jones Sustainability indices (DJSI) reward companies with the best performances in terms of sustainability.

#### CAC 40<sup>®</sup> ESG

Included in a new Euronext index since 2021.

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ARKEMA

A grade since 2017.



## **Arkema Greater China**

Greater China Headquarters: Shanghai Employees: 3,000+ Production sites: 10







Arkema has been certified as "World's Top Employers" in 2023.



Oriented around people development, driven by innovation, committed to a more sustainable world.



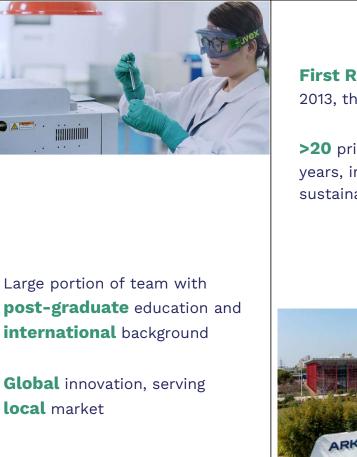
## Arkema In China – history 1984 - 2023



## **Geographical Presence In China**



### **Arkema Changshu R&D Center**



**First R&D center in China** built in 2013, the extension in 2018

>20 priority **patent** filling in last 5 years, including 90% linked to sustainability





Application laboratories dedicated to our markets A center of excellence for thermoplastics, with injection, extrusion, compounding capacity for new product development and customer support

A center of excellence for process, with various large-scale equipment to support plants

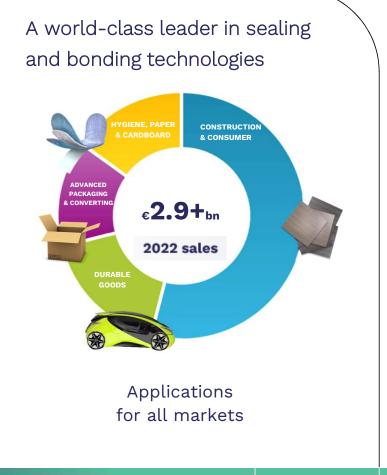
**Open innovation,** leading collaboration with industrial and academic partners in China

## Shanghai Bostik Asia Technical Center

#### **Expert** at

- Developing high-performing, multi-purpose adhesives
- Improving production processes with time and cost-saving solutions
- Making operations more efficient, competitive and sustainable





## **Changshu Site**



#### Built in 1998 Arkema's Largest Industrial Platform

#### **Production Units & Platform**

- Fluorogases
- Fluoropolymer PVDF
- Specialty polyamides (PA11)
- Organic peroxides
- Rheology & Specialty additives
- Coating resins
- R&D center
- Wastewater Treatment Plant

## **Bostik**

- In 2015, Arkema acquires Bostik
- In 2020, Arkema acquires Fixatti to strengthen the global supply of Bostik hot melt solutions
- In 2021, Bostik establishes a joint venture with Cartell Chemical to strengthen its instant engineering adhesives business
- In 2022, Arkema acquires Shanghai PMP to strengthen its engineering adhesives portfolio
- In 2022, Arkema acquires Ashland's Performance Adhesives business
- In 2023, Bostik Expands Asia Technology Center in Shanghai

3 production sites in China: Changshu, Guangzhou, Shanghai Asia Technical Center : Shanghai

#### Adhesive solutions for various markets

#### **Durable goods**

Aerospace, automotive, general transportation, assembly, engineering adhesives, construction materials and woodworking

#### **Construction & Consumers**

Stationery, craft, repair, home DIY and building construction adhesives

#### **Advanced Packaging & Converting**

Flexible packaging, consumer packaging & paper products, tapes & labels

Hygiene, Paper & Cardboard

Baby care products, feminine care products, adult incontinence products



## **Bostik Production Sites**

#### Changshu – Bostik Plant

#### Main products

- Hot melt pressure sensitive adhesives
- Silyl modified polymers



#### Shanghai - Fixatti

#### **Main products**

- Thermoplastics
- Thermosetting



#### Guangzhou - Bostik Plant

#### **Main products**

- Water-based adhesives
- Hot melt pressure sensitive adhesives
- Wood bonding



## **Taixing - Sunke**

- Modern and competitive production plant established in 2012
- Wholly-owned plant of Arkema since 2019
- Operating 3 acrylic acid production lines, 1 butyl acrylate production line, world-class scale glacial acrylic acid and butyl acrylate plant.





With Taixing, Arkema secures a global supply position, with production of acrylic monomers in each of the region, allowing it to serve its global and regional customers with best quality and service.

## **Zhangjiagang - Arkema Polyamides**

#### World leading position in Advanced Bio-Circular PA11 and other flexible long-chain polyamides

- Joined Arkema Group in February 2012
- In 2021, a modified production line put into operation to meet the growing demand of long chain nylon resin
- In 2023, being one of the Group's 2 target lighthouse plants
- Our products are mainly used (new energy) automotive, 3D printing, electrical and electronic components, sporting, consumer goods, medical and aerospace, etc.

#### **Main Products**

- Rilsan<sup>®</sup>: Renewable/bio-based PA11 for excellent durability and toughness
- Pebax<sup>®</sup>: Thermoplastic elastomer (TPE) Excellent lightweight, highly resilient thermoplastic elastomer
- Rilsan® Fine Powders: Bio-based polyamide powder for powder coatings and 3D printing
- Rilsamid<sup>®</sup>: High performance engineering plastics for automotive systems, nylon monofilaments and other applications

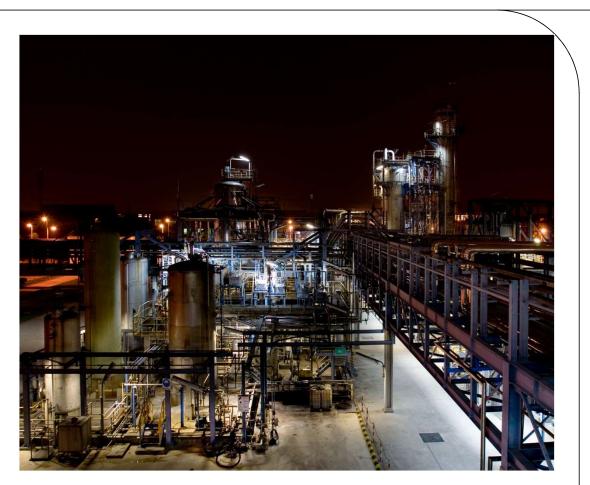


## Shanghai - Arkema Hydrogen Peroxide

- Established in February 1996, Established in March 1996 , a joint venture company with HYECC
- Supply of high quality hydrogen peroxide products for industrial and food packaging disinfection to China and other Asian countries

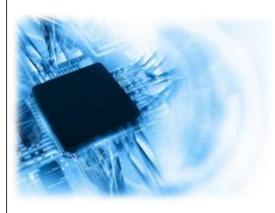
#### **Milestones in recent years**

- In 1996, Arkema Hydrogen Peroxide Co., Ltd. Shanghai was established.
- In 2000, it began operation.
- In 2008, Arkema Hydrogen Peroxide Co., Ltd. Shanghai announced to double its production capacity.
- In 2019, the production output has exceeded 1 million tons.



## **Guangzhou - Sartomer**

- Sartomer originated as a dental business
- "Sartomer" is a combination of Greek and Latin, Sartomer = Sartos (Tailor-Made) + mer (Part)
- In 2011, Arkema acquired Sartomer





#### **Invest in Nansha**

- Official opening of Nansha factory in March 2008
- The photocure advanced liquid resin project

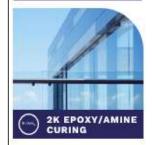
#### **Serving Asian market**

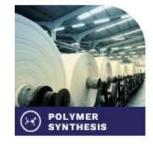
- Specialty (Meth)acrylate monomers
- Oligomers
- Engineered resins
- Photoinitators and additives

## Solutions for High-tech application fields

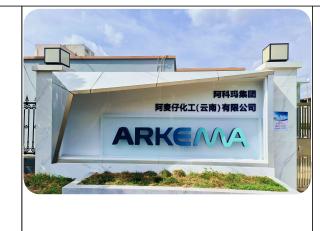








## **Kunming - ArrMaz**



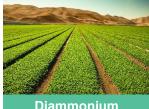
• In 2019, Arkema acquired ArrMaz

World leader in the production specialty chemicals for the mining, fertilizer, phosphate, industrial ammonium nitrate, asphalt, and oil and gas industries.

#### **Main Products:**

- Phosphorus Industry:
  - Anti-caking agents
    - Defoamers
    - Flocculants
- Mining:
  - Flotation reagent

Customized solutions for minerals and phosphorus Industry





Diammonium phosphate

**Compound fertilizer** 





lithium ore



Treatment

## Hengshui - CASDA Biomaterials



#### Sustainable Resources

Produce a renewable bio-material from **castor oil** 

Mainly used as a raw material for cold-resistant plasticizers, synthetic resins, synthetic fibers and nylon



- Established in 2010
- Joined Arkema in 2012



#### **Main Products**

- Sebacic acid
- Dimethyl sebacate
- Sec-Octanol
- Glycerol
- Fatty acid

### Learn more about materials & innovative solutions

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## ARKEMA INNOVATIVE MATERIALS FOR A SUSTAINABLE WORLD

